

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-01 INR-05 L-02

NSAE-00 NSC-05 PA-01 RSC-01 PRS-01 SP-02 SS-15

USIA-06 SAM-01 AID-05 COME-00 EB-07 FRB-01 TRSE-00

XMB-02 OPIC-03 CIEP-01 LAB-04 SIL-01 OMB-01 DOTE-00

FMC-01 CG-00 COA-01 DLOS-03 NIC-01 BIB-01 AGR-05

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TO SECSTATE WASHDC 5635

INFO AMEMBASSY LISBON

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USMISSION NATO

AMEMBASSY PARIS

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E.O. 11652 N/A

TAGS: ETRD EFIN TECH PL UR

SUBJ: SOVIET-PORTUGUESE TRADE AND SHIPPING AGREEMENTS SIGNED
IN MOSCOW

REF: MOSCOW 18766; MOSCOW 18217

1. SOVIET PRESS OVER WEEKEND HAS CARRIED RELATIVELY BRIEF
REPORTS ON SIGNATURE OF SOVIET-PORTUGUESE TRADE AND SHIPPING
AGREEMENTS.

2. TRADE AGREEMENT CONCLUDED AT MINISTRY OF FOREIGN TRADE
DEC 19 DEFINES BASIC PRINCIPLES OF ECONOMIC AND TRADE RELA-
TIONS BETWEEN TWO COUNTRIES "ON BASIS OF EQUALITY AND MUTUAL
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ADVANTAGE," MUTUAL EXTENSION OF MOST-FAVORED-NATION TREATMENT

AND ESTABLISHMENT OF TRADE REPRESENTATION OFFICES IN USSR AND PORTUGAL. AGREEMENT SIGNED FOR USSR BY MINISTER OF FOREIGN TRADE PATOLICHEV AND FOR PORTUGAL BY MINISTER FOR FOREIGN TRADE AND TOURISM JOSE B. JARDIN. ALSO PRESENT WERE SOVIET DEPUTY FOREIGN TRADE MINISTERS GORDEYEV AND MANZHULO AND SOVIET DEPUTY FOREIGN AFFAIRS MINISTER KOZYREV, AND PORTUGUESE AMBASSADOR TO MOSCOW NEVES.

3. AGREEMENT PROVIDES FOR ESTABLISHMENT OF RECIPROCAL TRADE REPRESENTATIVE OFFICES IN MOSCOW AND LISBON AND ACCORDING TO TASS DEC 23, SOME SALES CONTRACTS BETWEEN SOVIET FOREIGN TRADING ORGANIZATIONS AND PORTUGUESE FIRMS HAVE ALREADY BEEN CONCLUDED WHILE OTHERS ARE CURRENTLY IN NEGOTIATION. PORTUGUESE AMBASSADOR NEVES TOLD ME DEC 20 THAT THESE AND OTHER CONTRACT TALKS NOW RECESSED FOR HOLIDAY PERIOD WILL RESUME IN JANUARY.

4. SHIPPING AGREEMENT, SIGNED DEC 20 BY JARDIN AND SOVIET MINISTER OF MERCHANT MARINE GUZHENKO, WAS ANNOUNCED BRIEFLY IN PRAVDA DEC 21. IN ADDITION TO DEVELOPMENT OF DIRECT SHIPPING LINKS, IT PLACES SPECIAL EMPHASIS ON INCREASE OF MUTUAL FREIGHT DELIVERIES. JARDIN AND AIDES LEFT MOSCOW FOR LISBON DEC 22.

5. COMMENT: UNUSUALLY LIMITED PRESS COVERAGE GIVES NO DETAILS AT ALL ON COMMODITY STRUCTURE, NOR IS THERE ANY REFERENCE TO ECONOMIC AND TECHNICAL COOPERATION, AND ESSENTIAL SOVIET GAMBIT IN DEVELOPMENT OF ECONOMIC/POLITICAL RELATIONS WITH IMPORTANT COUNTRIES. WESTERN DIPLOMATIC SOURCES IN MOSCOW ALLEGE THAT SOVIETS OFFERED WHEAT IF PORTUGUESE CONSIDERED IT AN ABSOLUTE NECESSITY--WHICH THEY REPORTEDLY DID NOT--AND ASKED THAT DISCUSSION OF OIL DELIVERIES BE RESERVED FOR SEPARATE TALKS. EARLIER IN MONTH SOVIET PRESS MENTIONED PURCHASE OF "TRADITIONAL PORTUGUESE EXPORTS" SUCH AS CORK, WINE AND TEXTILES. WE SUSPECT THAT THESE ARE DEFINITELY INCLUDED ON COMMODITY AND ALSO THAT ECONOMIC AND TECHNICAL COOPERATION AGREEMENT, COMPLETE WITH JOINT COMMISSION, WAS DEFINITELY DISCUSSED, WITH PROBABLE SIGNATURE AT A LATER DATE.

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6. EMBASSY WILL REPORT FURTHER INFORMATION AS IT BECOMES AVAILABLE.
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